

first intuition\*

where people count



# LEADERSHIP & MANAGEMENT COURSES

Become a confident leader  
with First Intuition.

**CMi**  
Approved  
Centre

# Our Leadership and Management Courses

Our Leadership and Management courses are expertly designed to give you the new skills to successfully and confidently lead your team.

## Become a qualified manager with a CMI qualification

CMI research shows that organisations who invest in management and leadership development programmes see on average a 23% increase in organisational performance, and a 32% increase in people performance.

## Become the manager you aspire to be

Leading a team and cultivating an effective, fulfilled, and content workforce poses a challenge in every organisation. Leaders must possess not only management skills but also technical expertise and experience to guide a team, department, or practice to success.

## Study in a way that suits you

Our courses are structured to allow you to choose your study path, whether you want a full qualification or bite-size short courses with the flexibility of choice between classroom, hybrid and remote courses.

## Why choose First Intuition?

All of our courses are taught by our expert tutors at First Intuition with years of experience in Leadership and Management training.

**100% Distinction Rate** - All of our CMI students have achieved distinctions.

**Expert Support** - Our FI tutors offer expert support to all our students, with tutor support only an email away.

**Study your way** - With our classroom, hybrid and online options, you can study in a way that suits you.



# Why become a CMI member?

At CMI, they strive to deliver measurable impact in everything they do. In terms of membership, that means ensuring members see a tangible return on their investment.

## Join the CMI community and build your support network

Join the CMI's active community of like minded management professionals and get involved with the community.



**Mentoring scheme:** Connect with experienced managers and leaders.

**Join CMI's Leadership Community: Managers Voice,** CMI's thought leadership community.

**CPD Events:** Join exclusive live CPD events to influence and motivate you.

## Access to resources to develop your skills

Focus your efforts and sharpen your skills with the wealth of resources available to you as a CMI member.



**Resources:** Access loads of management resources to support your management journey.

**CMI Magazine:** CMI's magazine delivers the latest in management trends.

**Career development resources:** Use resources including CV and interview tools.

**Tailored Development Plan:** Receive a tailored development plan and start your journey to becoming a Chartered Manager.

## Our Course

The level 3 programme is aimed at practising or aspiring managers who supervise or manage a team, or project officer and shift manager to achieve clearly defined outcomes.

They will set and monitor goals and objectives by providing instruction, direction and guidance. Day to day operational and project activities are a key part of their role.

## Pick Your Study Style

### Classroom

Study in our Maidstone Classrooms.

### Hybrid

Study in part in our Maidstone Classrooms and online.

### Online

Study fully online via our virtual classrooms.



## Pick Your Level

With the CMI level 3 qualification, you can pick from an Award or Certificate depending on the qualification you want.



### Award

The Level 3 Award is an excellent choice for those looking for a short course that looks at a specific area of the CMI qualification.

### Certificate

The Level 3 Certificate is an excellent choice for those looking for a medium duration course that covers a variety of key topics within the CMI qualification.

### Continued Professional Development

Looking to improve your management skills in a specific area?  
Come along to one of our courses and learn from our expert tutors with a certificate of attendance to go towards your continued professional development. (CMI membership is not required)



## Pricing

Based on the level you pick, you will need to take a different number of units. If you would like advice on this, please ask our helpful team.

**Individual Unit Pricing: £375**

**Certificate Course Pricing: £1,125**

Please note, CMI registration is not included in the unit or course cost.

**Looking for the Full Diploma?** We may be able to supply this as a top up course. Please get in touch to enquire by emailing us at [maidstone@fi.co.uk](mailto:maidstone@fi.co.uk).

# CMI Units

Each unit is specifically designed to support with different areas of leadership, ensuring you are fully equipped to lead your team effectively.

Level 3 Certificate

## Unit 301: Principles of Management and Leadership

This unit is for those aiming to boost their professional skills and personal effectiveness. It explores how organisations function, applying management and leadership techniques to enhance performance in one's role and support teams, colleagues, and customers.

Level 3 Award

## Unit 321: Managing Own Personal and Professional Development

This unit helps managers recognise the benefits of personal and professional development. Within the unit, managers will create a meaningful development plan to enhance their effectiveness in the workplace.

## Unit 314: Managing Budgets and Resources

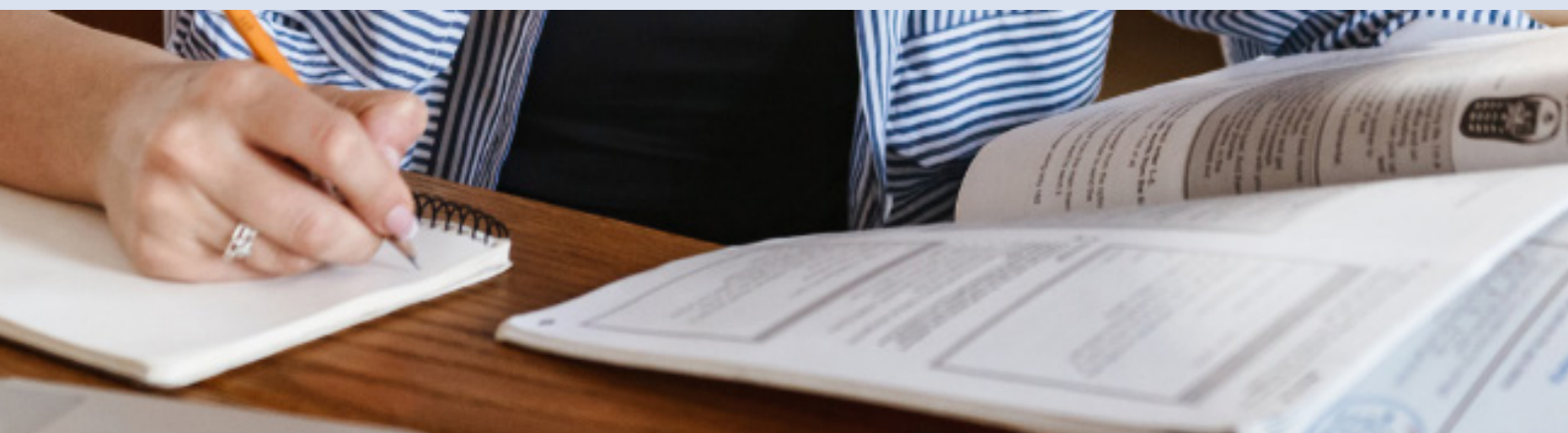
This unit is to equip managers with the knowledge that they need to manage budgets and other resources. This allows them to remain efficient and effective.

## How to study each level?

**CMI Level 3 Award:** To study the Level 3 Award, you would take Unit 301 Principles of Management and Leadership only. Once you have completed the unit and the assignment, you will be awarded the Level 3 Award.

**CMI Level 3 Certificate:** To study the Level 3 Certificate, you would take all 3 units listed above. Once you have completed the units and the assignments for each unit, you will be awarded the Level 3 Certificate.

**Continued Professional Development:** To improve your management skills, you can pick any or all units that you may find beneficial for your role. Once you have completed the lessons, you will receive a certificate of attendance.



# Optional Extra - Private Mentoring

Looking for some extra support with your management? Our private mentoring is an excellent option to talk through your individual leadership problems and how you can work on them with our expert CMI tutor.

## How it works

This extra includes a minimum of 3 sessions, which can be used by students when they feel it would be most beneficial. Mentoring can be hosted as an individual or as a group within a company.



## What's next?

After your CMI Level 3 course, you have a variety of progression options if you wish to continue your studies.



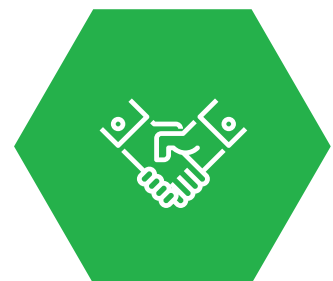
### Foundation Chartered Manager

Level 3 offers 'Foundation Chartered Manager' status with the CMI (unless you only do the Award).



### Route to Level 5

Level 3 offers a study progression route to Level 5 if they get promotion.



### Route to Level 8

After Level 5, students can progress all the way to Level 8 which is C-Level managers.

# Apprenticeship or Commercial?

With both programmes offering excellent benefits, it's sometimes hard to decide the correct route for your business. Below, you can find out what each programme includes, and how this may suit your business needs.

## Commercial Programme

The commercial programme will be paid in full by the employer with no available government funding. For the full pricing, please view page 4.

### What's included:

- Classroom, online or hybrid study options to complete the CMI units.
- Tutor support throughout the duration of the course to completion of the CMI assignments.
- Full course resources.
- Assessment and marking of the CMI units.
- Access to CMI benefits including resources, mentoring and CPD events.

Please note, CMI assessments and CMI benefits will not be included if you purchase a standalone CPD unit outside of a full qualification.

## Apprenticeship Programme

Our CMI apprenticeship programmes are the perfect option for prospective managers, new managers, or upskilling existing managers. To find out more about the full apprenticeship programme, get in touch with our apprenticeship team by emailing [maidstone@fi.co.uk](mailto:maidstone@fi.co.uk) or calling us on 01622 755 100.

### What's included:

- Level 3 CMI Certificate in Leadership & Management
- Our leading Impact Skills Programme (ISP) to develop practical application of Leadership & Management techniques in the workplace. This includes attending skills workshops, as well as access to additional resources
- Classroom, online or hybrid study options to complete the CMI units.
- Tutor support throughout the duration of the course to completion of the CMI assignments.
- A dedicated Skills & Development Coach to support the apprentice through their apprenticeship.
- Full course resources.
- Assessment and marking of the CMI units.
- Access to CMI benefits including resources, mentoring and CPD events.

**Funding\*:** Levy Payer: £4500 from levy pot - Non-Levy Payer: £225 (5% of £4500)

\*Prices do not include CMI registration cost.



# Contact Us



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